

**GENERAL SERVICES ADMINISTRATION  
Federal Acquisition Service**

**AUTHORIZED FEDERAL SUPPLY SCHEDULE FSS PRICE LIST**

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®. The website for GSA *Advantage!*® is: <https://www.GSAAdvantage.gov>.



**Multiple Award Schedule**

FSC Group: Professional Services

FSC Class: R499

**Contract number:** 47QRAA25D008H

**Contract period:** April 24, 2025 – April 23, 2030

**Executive Leadership Group, Inc.**

326 W PITKIN AVE  
PUEBLO, CO 81004-1842  
United States of America  
[www.elg.net](http://www.elg.net)

**Contractor Point of Contact for Contract Administration**

Linda Thaut  
Operations / Contract Manager  
720-963-9212  
[linda.thaut@elg.net](mailto:linda.thaut@elg.net)

**Business size:** Small Business  
Women-Owned Small Business  
SBA-Certified Women-Owned Small Business  
SBA-Certified Economically Disadvantaged Women-Owned Small Business  
SBA Certified Small Disadvantaged Business

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.

Price list current as of PA-0002 effective May 1, 2025  
Prices Shown Herein are Net (discount deducted)

## CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	RECOVERY	SIN Title
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
OLM	OLMRC	Order-Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **Not Applicable**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. **See Page 4**

2. Maximum order:

SINs	Maximum Order
541611	\$1,000,000
OLM	\$250,000

3. Minimum order: **\$100**

4. Geographic coverage. **Worldwide**

5. Point(s) of production. **Same as Company Address**

6. Discount from list prices or statement of net price. **Government Net Prices (discounts already deducted.)**

7. Quantity discounts.

Quantity/Volume Discounts	Indicate a proposed quantity/volume discount
1.00%	On single task orders between \$100,000 and \$249,999.99
1.50%	On single task orders between \$250,000.00 and \$499,999.99
2.00%	On single task orders over \$500,000

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. **0%, Net 30 days**

9. Foreign items. **None**

10a. Time of delivery. **To Be Determined at the Task Order Level**

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. **Contact Contractor**

10c. Overnight and 2-day delivery. **Contact Contractor**

10d. Urgent Requirements. **Contact Contractor**

11. F.O.B. point. **Destination**

12a. Ordering address. **Same as Company Address**

12b. Ordering procedures: **See Federal Acquisition Regulation (FAR) 8.405-3**

13. Payment address. **Same as Company Address**

14. Warranty provision. **Not Applicable**

15. Export packing charges, if applicable. **Not Applicable**

16. Terms and conditions of rental, maintenance, and repair. **Not Applicable**

17. Terms and conditions of installation. **Not Applicable**

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices. **Not Applicable**

18b. Terms and conditions for any other services. **Not Applicable**

19. List of service and distribution points. **Not Applicable**

20. List of participating dealers. **Not Applicable**

21. Preventive maintenance. **Not Applicable**

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **Not Applicable**

22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where

full details can be found (e.g., contractor's website or other location.) The ICT Accessibility standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). **Not Applicable**

23. Unique Entity Identifier (UEI) number. **TJ84NP44Q1F8**

24. Notification regarding registration in System for Award Management (SAM) database.  
**Contractor registered and active in SAM**

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

#### **LABOR RATES**

<b>Labor Category</b>	<b>GSA Rate</b>
Partner/Principal Consultant	\$356.25
Senior Management Consultant	\$285.00
Management Consultant	\$190.0
Project Coordinator	\$42.75

#### **LABOR CATEGORY DESCRIPTIONS**

##### **Partner / Principal Consultant**

Minimum Education and Experience: Master's Degree and 15 years of experience

Functional Responsibility: A Partner / Principal Consultant provides strong executive, enterprise-level management and direction. This person possesses a broad understanding of the client's industry and has an extensive skill set to help solve the client's problems. A Partner / Principal Consultant is able to help the client visualize their need and provides proven problem-solving techniques to make a significant difference. This person is capable of weighing multifaceted problems and their proposed solutions, resolving anomalies between and among possible solutions.

**Senior Management Consultant**

Minimum Education and Experience: Bachelor's Degree and 15 years of experience

Functional Responsibility: A Senior Management Consultant provides strong executive, enterprise-level management and direction. This person performs difficult and complex strategic analysis and is able to provide thought leadership in formulating strategy. This person is able to predict issues and challenges and provides pragmatic, proven solutions to make a significant difference. A Senior Management Consultant is able to coordinate the work and output of multiple project teams and work directly with senior client executives ensuring that the work consistently reflects the goals and desired outcomes of the client.

**Management Consultant**

Minimum Education and Experience: Bachelor's Degree and 7 years of experience

Functional Responsibility: A Management Consultant will provide analysis, assistance with project planning, small group facilitation, original thought, and other responsibilities within general guidelines on broadly defined projects. Client contact is routine.

**Project Coordinator**

Minimum Education and Experience: High School Diploma and 10 years of experience.

Functional Responsibility: The Project Coordinator provides support to project teams, which are usually comprised of client and ELG participants. This person frequently handles project assignments, directing clerical and other support staff as necessary. This person may analyze data and prepare complex reports to the project team and facilitate efficient project operations by prioritizing and expediting workflow through the office of the project leader, who may derive from either ELG or the client. Communicates the leader's instruction to various individuals or departments and initiates follow-up actions, as needed.